



# SUGAR

## **Sustainable Urban Goods logistics Achieved by Regional and local policies**

*Dominique Mamcarz - TNT*  
*Brussels, May 4<sup>th</sup>, 2011*

# Topic

The operator's perspective focussing on innovations for the last mile of delivery



# Content presentation TNT City Logistics

## Introduction

## Environmental and business challenge in the cities

## Examples of City Logistics solutions

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**Environmental and business challenge in  
the cities**

**Examples of City Logistics solutions**

# World-class global leader in express and mail



- Largest in express in Europe
- 48 aircraft
- 26,310 vehicles
- 231 million consignments



- Best postal operator in the world
- Mail networks in eight European countries
- 4.5 billion addressed mail items in Holland

Note: Mail and Express split per 1-1-2011

# Our sustainability track record .....

# 1



**2007, 2008, 2009 and 2010 Super sector leader  
and highest scoring company in DJSI**

**Successful partnership with World Food  
Programme since 2002**

**Planet Me program to reduce our CO2 footprint  
and engage customers and employees**



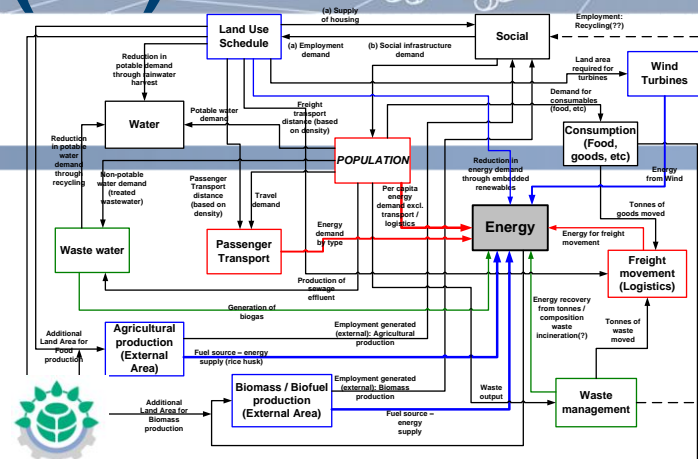
# Content presentation TNT City Logistics

## Introduction

**Environmental and business challenge in  
the cities**

**Examples of City Logistics solutions**

# City Logistics (CL) – What is the Challenge ?



***“Transportation is the most serious challenge facing city’s infrastructure”***  
 Source: GlobeScan Toronto

***“We enter by foot (less preferable option) but in some cities it’s the only one left”***  
 TNT Operations - Italy



# Inner-city distribution causes problems: congestion, emissions, fragmented delivery, and higher costs

## Perspective

## City issues and requirements

## “Solution”

“Mayor”

### Improve quality of life

- Congestion (traffic jams) & noise
- Emissions



Customers

### Efficient service

- Fragmented collection and delivery
- Complex and multi channel supply
- Higher price due to higher cost

Carriers

### Service pressure

- Loosing flexibility
- Lower productivity
- Higher costs

# The ultimate goal of CL is to protect and grow customer value and contribute to sustainable inner-cities

**Local governments are trying to reduce inner-city congestion & pollution problems**

**Governments are likely to increase their efforts as problems get worse, e.g. due to further urbanisation**

**This leads to two possible outcomes:**

- More and stricter **regulations** for “dirty” distributors
- **Incentives** for “clean” distributors

**By reducing congestion & pollution issues, TNT will:**

- Secure future **license to operate** in inner-cities
- Improve **service offering** for inner-city customers
- Strengthen sustainability **profile** towards customers and stakeholders

Regulations	
	Various cities
	London
	Modena Orléans

Incentives	
	Time Window Exemption

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## Environmental and business challenge in the cities

## Examples of City Logistics solutions

# City Logistics is a very old story !

Electric parcel tractor in Bremen, around 1920

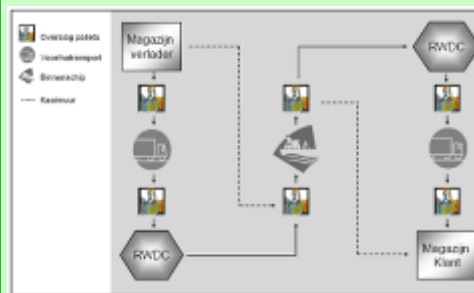


# TNT City Logistics solutions are based on 3 pillars

## TECHNOLOGY



## COLLABORATION



## SUPPLY CHAIN LOGISTICS



**LAW and REGULATIONS CRITICAL BUT LIMITED INFLUENCE**



# Last mile efficiency rely on clean fleet implementation



# and on a wide set of smart & stackable City logistics solutions



Parcelservice



Express



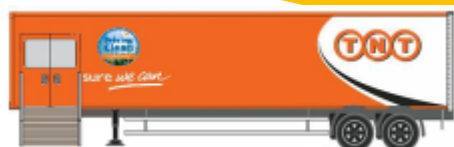
Innight



Fashion



Third Parties



Mobile Depot

**Bundle**



City Distribution Centre



24 hours



Tricycles



EV- Parcels



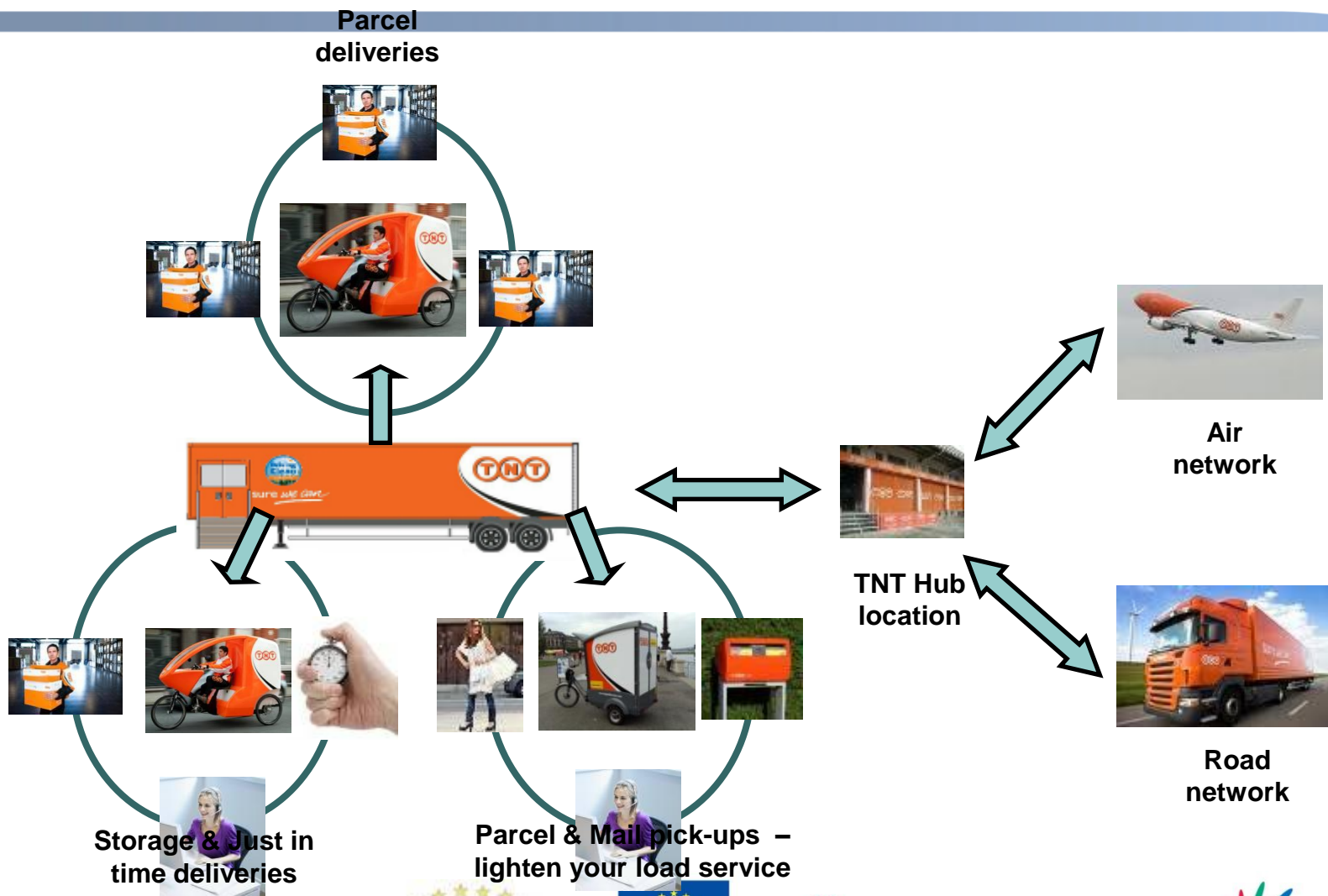
EV - Freight



zero emission



# Zoom on Mobile/Micro Depot and Tricycles solution



# Collaboration remains key to success

**TNT actively contributes to the WBCSD Urban infrastructure initiative. 14 multinationals engaged to help cities to develop livable and successful cities.**

**TNT supports various European programs (e.g. FP7) to improve sustainability in our industry. Examples are FiDEUS 2003-2006 (e.g. demo Hannover), CityLog 2010-2012 (e.g. demo Berlin) and Straightsol 2011-2014 (e.g. demo Brussels).**

**TNT works intensively together with many universities (e.g. University Brussels) and research centers (e.g. Fraunhofer) to understand what the best future solutions are for City Logistics**

**Continue to work with reps. from all key city stakeholders to make sure we can benefit from joint knowledge, resources, assets, etc.:**

- Government: local, national and regional (e.g. Brussels and Berlin)
- Suppliers and customers (e.g. Gucci and Nike)
- New entries (e.g. Green Link, Cargohopper and GCD)
- Competition (e.g. DPD, Transmission)



# Zoom on Citylog Project

- Project funded by EC (FP7-SUSTAINABLE SURFACE TRANSPORT (SST)-2008-RTD-1)
  - ✓ Technologies and systems for freight movements and goods services in cities which minimize their impact upon residents whilst maintaining or increasing overall system efficiency.
- Objective
  - ✓ To contribute to the improvement of the overall city logistics efficiency through :
    - ✓ **Technology**
      - ✓ Info-telematic support functionalities
      - ✓ New logistic-oriented vehicle solutions
    - ✓ **Delivery process review**
      - ✓ Vehicle-to-vehicle transshipment
      - ✓ Innovative and interoperable load units

# Citylog – Key information

- Partners

- ✓ 18 partners from 6 different countries (IT,FR,DE,BE,NL,SE)

- ✓ Project leader CRF (Centro Ricerce Fiat)

- ✓ TNT **only** logistics provider in the project

- ✓ Vehicle Manufacturers

- ✓ Public Authorities

- ✓ Telematic companies

- ✓ Research Centers

- ✓ Associations & SME

- Timing **Start : 1-1-2010 Finish : 31-12-2012**

- Sito Web <http://www.city-log.eu/home>



# Citylog – Key concepts

## 1. Freight Bus concept

- ✓ Containers from outside city center on freight bus
- ✓ Distribution inside city center with Low Emission Vehicles



## 4. Mission support (Telematics)

- ✓ Optimized trip planner
- ✓ Ad hoc map attributes for commercial vehicles
- ✓ Dynamic navigation services
- ✓ Last mile parcel tracking



## 2. Delivery Van with Interoperable load units

- ✓ Latest Technology Delivery Van
- ✓ Basic compact containers with automatic loading/unloading system on delivery van
- ✓ On-board telematics for clean and efficient mobility
- ✓ Safety and maneuvering support systems



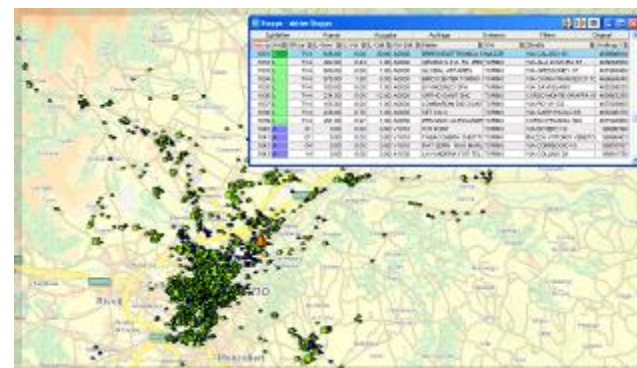
## 3. Mobile Pack Station (Bentobox)

- ✓ Pack station in public place for clients to come and pick up or send parcels automatically
- ✓ Fixed docking station with user interface
- ✓ Mobile load unit with parcels



# Citylog Concepts – 4. Mission Support

- Optimized trip planner
  - ✓ Find the **optimal route** taking into account **real-time traffic data** and **traffic restrictions policies** defined by the public authorities
- Ad hoc map attributes for commercial vehicles
  - ✓ Specific **dynamic** map attributes related to all relevant features for urban freight delivery
    - ✓ Transit restrictions for trucks and vans.
    - ✓ Physical constraints (road blocked)
- Dynamic navigation services
  - ✓ Dynamically manage traffic situation
  - ✓ Exploit ad hoc map attributes
  - ✓ Real time tuning of trip planner
  - ✓ Assign pick up activities (information of other vans)
- Last mile parcel tracking
  - ✓ Matching the vehicle position information and runsheet information in order to inform the final addressees about the expected delivery time;



# CityLog – What can we learn as TNT?



Evaluate impact on Dynamic navigation  
vs driver experience on road/customer

Define the best vehicle interoperability in  
order to optimize and reduce  
environmental impact

Learn to work together (share information,  
mission and objectives with cities...)

Develop a standardised approach within  
TNT

# Conclusions

- Technology, collaboration and smart supply chains are key areas to success.
- Innovation is required in all three areas.
- Government local and central can play a key role to provide the right policy framework. Subsidies often just delay the real city solutions.
- “National and International platforms” required to boost innovation and implementation.

Thank you for your attention !



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