



# SUGAR

## **Sustainable Urban Goods logistics Achieved by Regional and local policies**

*Dominique Mamcarz - TNT  
Brussels, May 4<sup>th</sup>, 2011*

# Topic

The operator's perspective focussing on innovations for the last mile of delivery



# Content presentation TNT City Logistics

## Introduction

## Environmental and business challenge in the cities

## Examples of City Logistics solutions

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**Environmental and business challenge in  
the cities**

**Examples of City Logistics solutions**

# World-class global leader in express and mail



- Largest in express in Europe
- 48 aircraft
- 26,310 vehicles
- 231 million consignments



- Best postal operator in the world
- Mail networks in eight European countries
- 4.5 billion addressed mail items in Holland

Note: Mail and Express split per 1-1-2011

# Our sustainability track record .....

1



Dow Jones  
Sustainability Indexes

**2007, 2008, 2009 and 2010 Super sector leader  
and highest scoring company in DJSI**

**Successful partnership with World Food  
Programme since 2002**

**Planet Me program to reduce our CO2 footprint  
and engage customers and employees**



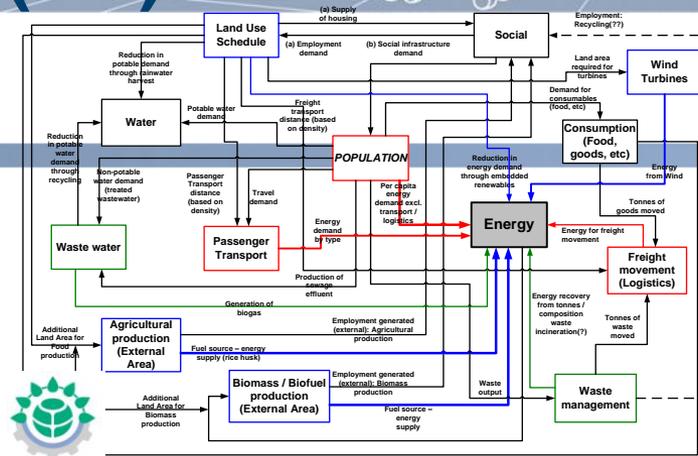
# Content presentation TNT City Logistics

## Introduction

**Environmental and business challenge in  
the cities**

**Examples of City Logistics solutions**

# City Logistics (CL) – What is the Challenge ?



**“Transportation is the most serious challenge facing city’s infrastructure”**  
 Source: GlobeScan Toronto

**“We enter by foot (less preferable option) but in some cities it’s the only one left”**  
 TNT Operations - Italy



# Inner-city distribution causes problems: congestion, emissions, fragmented delivery, and higher costs

## Perspective

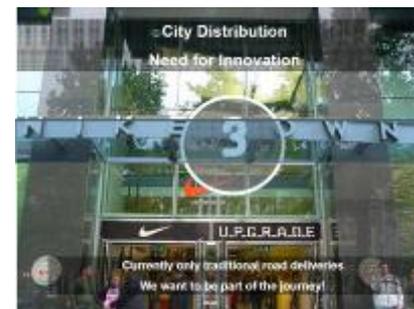
## City issues and requirements

## “Solution”

“Mayor”

### Improve quality of life

- Congestion (traffic jams) & noise
- Emissions



Customers

### Efficient service

- Fragmented collection and delivery
- Complex and multi channel supply
- Higher price due to higher cost

Carriers

### Service pressure

- Losing flexibility
- Lower productivity
- Higher costs

# The ultimate goal of CL is to protect and grow customer value and contribute to sustainable inner-cities

Local governments are trying to reduce inner-city congestion & pollution problems

Governments are likely to increase their efforts as problems get worse, e.g. due to further urbanisation

This leads to two possible outcomes:

- More and stricter **regulations** for “dirty” distributors
- **Incentives** for “clean” distributors

By reducing congestion & pollution issues, TNT will:

- Secure future **license to operate** in inner-cities
- Improve **service offering** for inner-city customers
- Strengthen sustainability **profile** towards customers and stakeholders

Regulations	
	Various cities
	London
	Modena Orléans

Incentives	
	Time Window Exemption

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## Environmental and business challenge in the cities

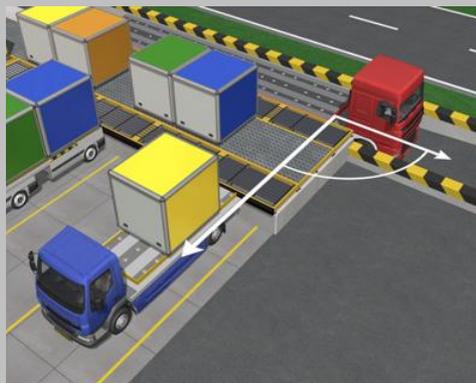
## Examples of City Logistics solutions

# City Logistics is a very old story !



# TNT City Logistics solutions are based on 3 pillars

## TECHNOLOGY



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Peso: 12.000 KG



TNT GLOBAL EXPRESS

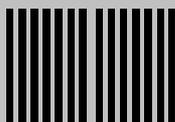
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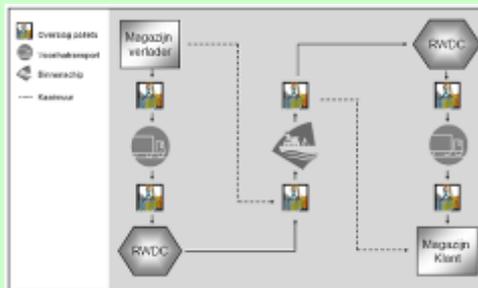
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## COLLABORATION



## SUPPLY CHAIN LOGISTICS



LAW and REGULATIONS CRITICAL BUT LIMITED INFLUENCE

milieuzone

ZONE



uitgezonderd  
ontheffinghouder

# Last mile efficiency rely on clean fleet implementation



# and on a wide set of smart & stackable City logistics solutions



Parcelservice



Express



Innight



Fashion



Third Parties



Mobile Depot

**Bundle**



City Distribution Centre



24 hours




Tricycles



EV- Parcels

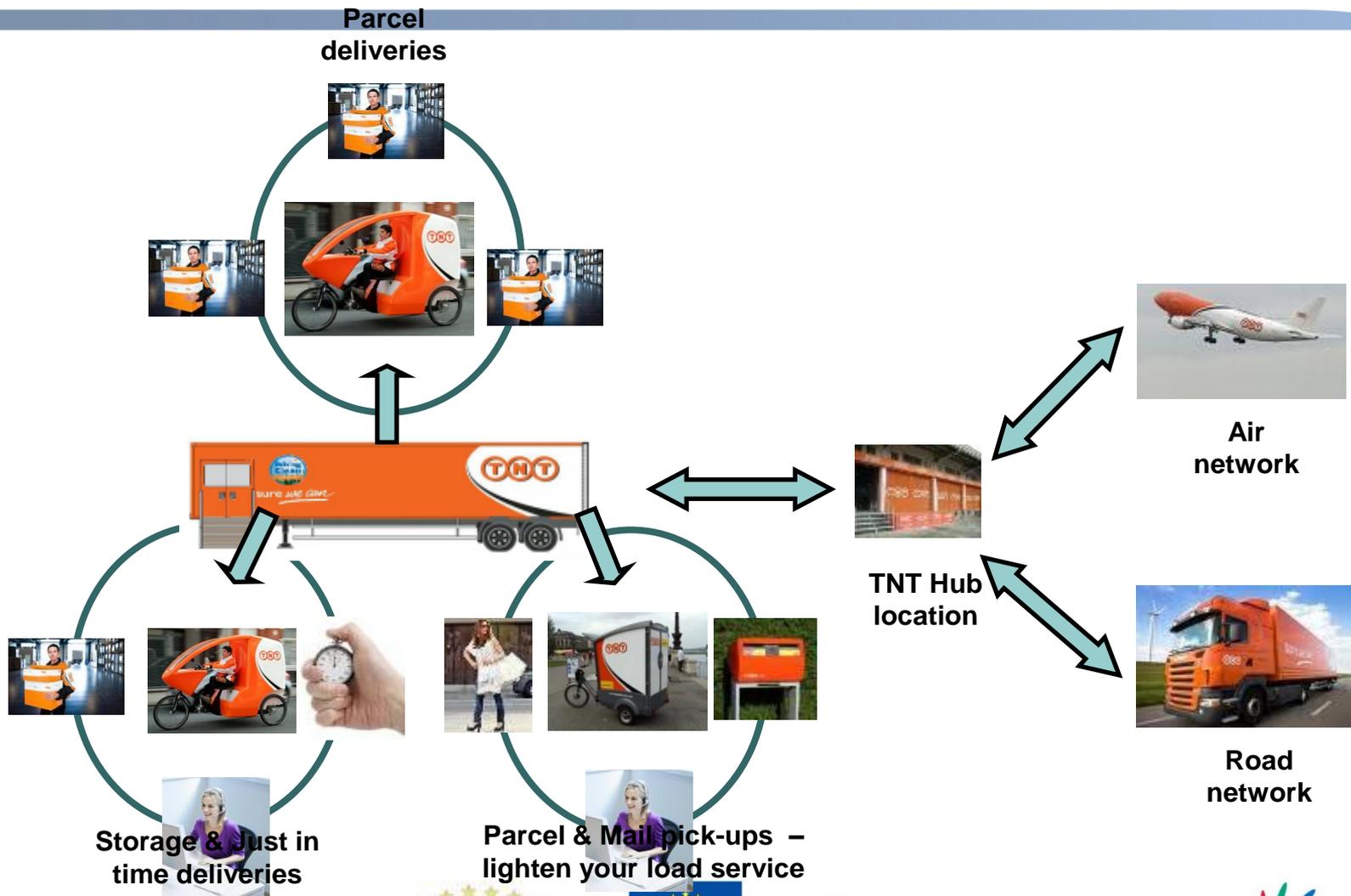


EV - Freight



zero emission

# Zoom on Mobile/Micro Depot and Tricycles solution



# Collaboration remains key to success

TNT actively contributes to the WBCSD Urban infrastructure initiative. 14 multinationals engaged to help cities to develop livable and successful cities.

TNT supports various European programs (e.g. FP7) to improve sustainability in our industry. Examples are FiDEUS 2003-2006 (e.g. demo Hannover), CityLog 2010-2012 (e.g. demo Berlin) and Straightsol 2011-2014 (e.g. demo Brussels).

TNT works intensively together with many universities (e.g. University Brussels) and research centers (e.g. Fraunhofer) to understand what the best future solutions are for City Logistics

Continue to work with reps. from all key city stakeholders to make sure we can benefit from joint knowledge, resources, assets, etc.:

- Government: local, national and regional (e.g. Brussels and Berlin)
- Suppliers and customers (e.g. Gucci and Nike)
- New entries (e.g. Green Link, Cargohopper and GCD)
- Competition (e.g. DPD, Transmission)



# Zoom on Citylog Project

- Project funded by EC (FP7-SUSTAINABLE SURFACE TRANSPORT (SST)-2008-RTD-1)
  - ✓ Technologies and systems for freight movements and goods services in cities which minimize their impact upon residents whilst maintaining or increasing overall system efficiency.
- Objective
  - ✓ To contribute to the improvement of the overall city logistics efficiency through :
    - ✓ **Technology**
      - ✓ Info-telematic support functionalities
      - ✓ New logistic-oriented vehicle solutions
    - ✓ **Delivery process review**
      - ✓ Vehicle-to-vehicle transshipment
      - ✓ Innovative and interoperable load units

# Citylog – Key information

- Partners

- ✓ 18 partners from 6 different countries (IT,FR,DE,BE,NL,SE)

- ✓ Project leader CRF (Centro Ricerce Fiat)



- ✓ TNT **only** logistics provider in the project



- ✓ Vehicle Manufacturers



- ✓ Public Authorities



- ✓ Telematic companies



- ✓ Research Centers



- ✓ Associations & SME



- Timing **Start : 1-1-2010 Finish : 31-12-2012**

- Sito Web <http://www.city-log.eu/home>

# Citylog – Key concepts

## 1. Freight Bus concept

- ✓ Containers from outside city center on freight bus
- ✓ Distribution inside city center with Low Emission Vehicles



## 4. Mission support (Telematics)

- ✓ Optimized trip planner
- ✓ Ad hoc map attributes for commercial vehicles
- ✓ Dynamic navigation services
- ✓ Last mile parcel tracking



## 2. Delivery Van with Interoperable load units

- ✓ Latest Technology Delivery Van
- ✓ Basic compact containers with automatic loading/unloading system on delivery van
- ✓ On-board telematics for clean and efficient mobility
- ✓ Safety and maneuvering support systems



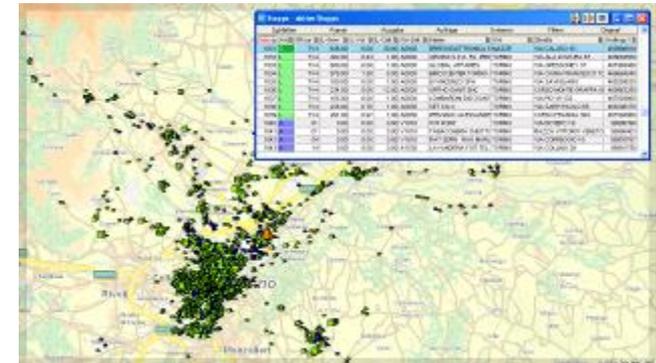
## 3. Mobile Pack Station (Bentobox)

- ✓ Pack station in public place for clients to come and pick up or send parcels automatically
- ✓ Fixed docking station with user interface
- ✓ Mobile load unit with parcels



# Citylog Concepts – 4. Mission Support

- Optimized trip planner
  - ✓ Find the **optimal route** taking into account **real-time traffic data** and **traffic restrictions policies** defined by the public authorities
- Ad hoc map attributes for commercial vehicles
  - ✓ Specific **dynamic** map attributes related to all relevant features for urban freight delivery
    - ✓ Transit restrictions for trucks and vans.
    - ✓ Physical constraints (road blocked)
- Dynamic navigation services
  - ✓ Dynamically manage traffic situation
  - ✓ Exploit ad hoc map attributes
  - ✓ Real time tuning of trip planner
  - ✓ Assign pick up activities (information of other vans)
- Last mile parcel tracking
  - ✓ Matching the vehicle position information and runsheet information in order to inform the final addressees about the expected delivery time;



# CityLog – What can we learn as TNT?



citylog

sustainability and efficiency  
of city logistics



Evaluate impact on Dynamic navigation  
vs driver experience on road/customer

Define the best vehicle interoperability in  
order to optimize and reduce  
environmental impact

Learn to work together (share information,  
mission and objectives with cities...)

Develop a standardised approach within  
TNT

# Conclusions

- Technology, collaboration and smart supply chains are key areas to success.
- Innovation is required in all three areas.
- Government local and central can play a key role to provide the right policy framework. Subsidies often just delay the real city solutions.
- “National and International platforms” required to boost innovation and implementation.

Thank you for your attention !



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sure *we can*